



National Standard Parts Associates

## Credit Application

This report and the attached bank reference form must be completely filled out and signed for the approval process to begin. Orders will be shipped C.O.D. until credit is approved.

<b>Company Name:</b>		
<b>Address:</b>		
<b>City, State, Zip:</b>		
<b>Phone:</b>		<b>Fax:</b>
<b>Shipping Address:</b>		
<b>Street Address:</b>		
<b>City, State, Zip</b>		

### Credit Information

<b>Name of Owner(s):</b>	
<b>Years In Business:</b>	
<b>Dun &amp; Bradstreet #:</b>	
<b>Bank Name</b>	
<b>Bank Phone</b>	

List Three (3) Trade References:

<b>1.</b>	<b>Company:</b>	
	<b>Email or Fax:</b>	
<b>2.</b>	<b>Company:</b>	
	<b>Email or Fax:</b>	
<b>3.</b>	<b>Company:</b>	
	<b>Email or Fax:</b>	

All past due accounts will be turned over for collection unless prior arrangements are made with National Standard Parts Associates, Inc. All legal fees involved in collecting past due accounts will be the responsibility of the customer. Our current terms are 1-% 10 days, Net 30 days. Shipments will be suspended to accounts with invoices over fifty days. Continuous failure to comply with terms will cause termination of credit privileges

Signature \_\_\_\_\_

Date: \_\_\_\_\_

**Manufacturer of the Sealed Electrical System**

1301 East Belmont Street | Pensacola, Florida 32501 | 800-874-6813 P | 850-456-5376 F | info@nspa.com | www.nspa.com



National Standard Parts Associates

## Credit Inquiry

<b>RE:</b>	
<b>Bank:</b>	
<b>Attention:</b>	

The above prospective customer has given your bank as a credit reference. Will you kindly supply the information listed below? All information will be held in the strictest confidence. Thank you.

<b>Years of Experience::</b>	
<b>Size of Balance</b>	
<b>Loans Outstanding:</b>	
<b>Obligations Met Promptly? Checks Always Clear:</b>	
<b>Worthy of Credit to:</b>	

Remarks:

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In order for bank to release credit information, prospective customer must sign and give account information below.

Signature

Account #:

DO IT ONCE.  
DO IT RIGHT.

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## Customer Survey

Please fill out and return to NSPA: Email: [Orders@nspa.com](mailto:Orders@nspa.com) or Fax: 850-456-5376

Has your NSPA Sales Rep contacted you?  No  Yes! Sales Rep Name: \_\_\_\_\_

<b>Company Name:</b>			
<b>Contact Name/Title:</b>			
<b>Company Address:</b>			
<b>City, State, Zip:</b>			
<b>Phone:</b>		<b>Fax:</b>	
<b>Email:</b>		<b>Website:</b>	
<b>Purchasing MGR:</b>		<b>Phone:</b>	<b>Email:</b>
<b>Sales MGR:</b>		<b>Phone:</b>	<b>Email:</b>
<b>Product MGR:</b>			
<b>Phone:</b>		<b>Email:</b>	

### Vendor Info

Who is your current vendor for Heat Shrink Terminals? \_\_\_\_\_

Who is your current vendor for Heat Shrink Tubing? \_\_\_\_\_

Who is your current vendor for Assortments? \_\_\_\_\_

1. What is your primary business? \_\_\_\_\_
2. What is your target market?  MRO/Bin Stock  OEM Production  Retail  Other Distribution:
3. How do you take your product to market?  Direct Sales  Catalog  Internet  Other:
4. Distribution?  Single-Step  Multi-Step  Manufacturer
5. How many outside salespeople does your company have? \_\_\_\_\_
6. How many inside salespeople does your company have? \_\_\_\_\_

### Products Sold

Wire Terminals	<input type="radio"/> Yes	<input type="radio"/> No	Fasteners	<input type="radio"/> Yes	<input type="radio"/> No
Heat Shrink Tubing	<input type="radio"/> Yes	<input type="radio"/> No	Automotive Products	<input type="radio"/> Yes	<input type="radio"/> No
Other Electrical Items	<input type="radio"/> Yes	<input type="radio"/> No	Tools	<input type="radio"/> Yes	<input type="radio"/> No
Assortment Kits & Bins	<input type="radio"/> Yes	<input type="radio"/> No	Fittings (Grease, Brass, Etc.)	<input type="radio"/> Yes	<input type="radio"/> No

### Packaging Info

Packaging Done In-House  All  Most  Some  None

Assortments Built In-House  All  Most  Some  None

Are you interested in NSPA's Custom Packaging Service?  Yes  No

How much are your anticipated purchases with NSPA this year? (credit limit purposes only) \_\_\_\_\_

How did you hear about us? \_\_\_\_\_

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